



Research!
tee-shirts!
smart people!
corrupt politics



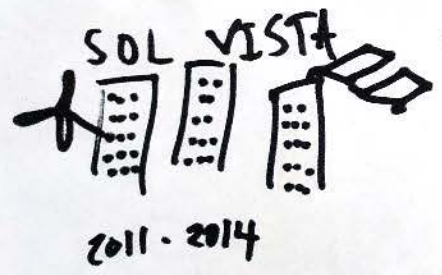
policy!
rules!
order!
Words!
Cap + trade!
finance!
energy access



conferences
convening
lobbying
news watching



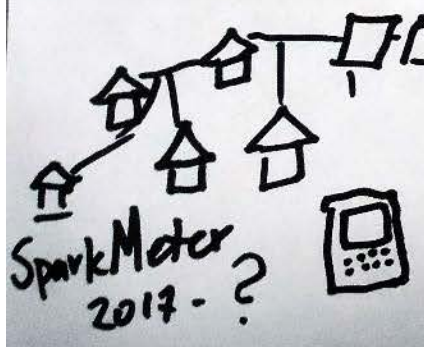
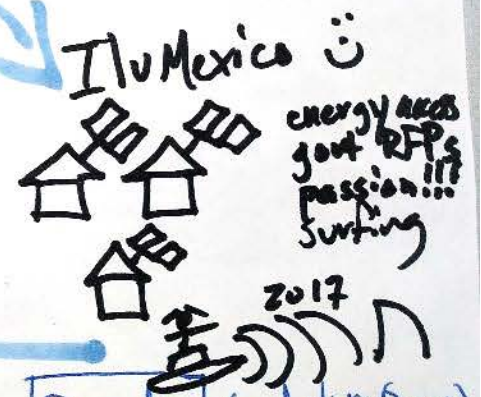
private
sector



data entry!
product building
energy efficiency
measurable impact
bootstrapping



sales?!
startup culture
venture capital
ups + downs
culture



opportunity!
energy access
impact
leapfrogging technologies
international strategy
managing a team

What startups offer:

- speed! decisions + strategy
- career growth
- a big voice
- passion + mission
- cutting edge technology
- fun, risk-taking people
- the opportunity to bet on yourself

Decide (and always rethink!!!)

- Core values
 - How much achievement means to you
 - Work-life balance
 - Financial needs
 - Authenticity
- *not a professional artist