APPLICATION AND CONTRACT FOR OUTDOOR EXHIBIT SPACE

Air Force Innovation Expo (AIX) 2026

Tucson Convention Center
Tucson, AZ
October 26-27, 2026

Contact Information

Company Name……

Contact…… Title……

Tel…… Fax……

Email…… Website ……

Address……

City…… State…… Zip……Country……

Outdoor Exhibit Space Rates *Includes two (2) AIX exhibit hall passes and basic online listing (within interactive exhibitor list).*

Total Space Size	Price
100-499 sq. ft.	☐ $26 per sq. ft.
500-999 sq. ft.	☐ $23 per sq. ft.
1000+ sq. ft.	☐ $20 per sq. ft.

**Qualified Small business is designated as company falling below SBA revenue threshold assigned to applicable NAICS codes for your company's UEI (verified in SAM.gov)*

Booth Size (min. 100 sq. ft.): _____ x Rate _____ = Total Cost $_____

Initials	Deposit and Payment Schedule
	100% due with application
Exhibit space will not be held or confirmed without deposit. Failure to make payments does not release the contracted or financial obligation of Exhibitor.	

Cancellation Penalties	Initials
100% cancellation fee upon cancellation	
In the event the Air Force Innovation Expo (AIX) is canceled as a result of a government shutdown and is not rescheduled within ninety (90) days of such cancellation, each exhibitor shall be entitled to a full refund of all amounts paid.	

Vendor Payment Portal Terms: See Rule #31

Email application to:
Email: expocontracts@spargoinc.com

Need Help? Contact:
AIXexhibits@spargoinc.com
888-215-2241 | 703-995-2567

Make checks payable to: SPARGO, Inc.

Mail or overnight checks to:
SPARGO, Inc.
Attn: Air Force Innovation Expo (AIX)
1881 Campus Commons Drive, Suite 350
Reston, VA 20191
703-631-6200

Credit Card Payments:
An invoice will be sent via email with instructions for how to submit a credit card payment online.

I, the undersigned, hereby make Application for Exhibit Space, at Air Force Innovation Expo (AIX) 2026. I am an authorized representative of the company/organization with the full power and authority to sign and deliver this application. The company/organization listed on this application agrees to comply with the Air Force Innovation Expo (AIX) 2026 Rules and Regulations and all policies, adopted by AIX hereafter. Exhibitor agrees to receive all written and electronic correspondence from AIX, SPARGO, Inc. and official event contractors in reference to Air Force Innovation Expo 2026 and future AIX events. This application will become a contract upon Exhibitor's authorized signature and AIX's acceptance and approval.

Exhibitor Signature…… Date……

Printed Name…… Telephone……

Air Force Innovation Expo (AIX) 2026 Rules

1. Purpose

The objective of Air Force Innovation Expo (AIX 2026) is a co-located industry engagement experience designed to directly support military attendees of the 2026 ARC WEPTAC/DCP Conference by connecting them with leading industry partners developing mission relevant, Air Force focused innovations. Active selling or order taking is NOT permitted.

2. Location of Exhibits

The Exposition will be held at the Tucson Convention Center, in Tucson, AZ.

3. Subleasing

Exhibitor may not sublet his exhibit space, nor any part thereof, nor exhibit, offer for sale, or advertise articles not manufactured or sold by the exhibiting company, except where such articles are necessary for proper demonstration or operation of the exhibitor's display, in which case identification shall be limited to the manufacturer's normal regular nameplate. Exhibitor may not permit non-exhibiting company representatives to operate from his booth. Rulings of AIX 2026 shall, in all instances, be final about use of exhibit space.

4. Occupancy Default

Any exhibitor failing to occupy space contracted for shall not be relieved of the obligation of paying the full rental charge of such space. If not occupied by the time set for completion of the installation of the displays, such space shall be taken by AIX 2026, and re-allocated or reassigned for such purposes or use AIX 2026 may see fit.

5. Eligibility

AIX 2026 has the sole right to determine the eligibility of any company or product for inclusion in the Exposition.

6. Cancellation or Change of Exposition

In the event that the premises in which the Exposition is conducted should become unfit for occupancy or substantially interfered with by reason of any cause or causes not reasonably within the control of AIX 2026 or its agents, the Exposition may be canceled or moved to another appropriate location, at the sole discretion of AIX 2026. AIX 2026 shall not be responsible for delays, damage, loss, increased costs, or other unfavorable conditions arising by virtue of cause or causes not reasonably within the control of AIX 2026. Causes for such action beyond the control of AIX 2026 shall include, but are not limited to: fire, casualty, flood, epidemic, earthquake, explosion, accident, blockage, embargo, inclement weather, governmental restraints, act of a public enemy, riot or civil disturbance, impairment or lack of adequate transportation, inability to secure sufficient labor, technical or other personnel, labor union disputes, loss of lease or other termination by the Tucson Convention Center, municipal, state or federal laws, or act of God. Should AIX 2026 terminate this agreement pursuant to the provisions of this section, the exhibitor waives claims for damage arising therefrom. Refunds of "Paid Exhibit Space Fees" in the event of event termination or cancellation shall be made to exhibitors at the sole discretion of AIX 2026 and in any case, will not exceed the amount of each exhibitor's paid exhibit space fee less any pro rata adjustments based on non-reimbursable direct and/or indirect event costs or financial obligations incurred by AIX 2026 through the date of exhibitors' notification of event termination or cancellation or through the completion of event termination or cancellation processes, whichever is later. In the event the Air Force Innovation Expo (AIX) is canceled as a result of a government shutdown and is not rescheduled within ninety (90) days of such cancellation, each exhibitor shall be entitled to a full refund of all amounts paid.

7. Cancellation by Exhibitor

In the event of cancellation by an exhibitor, AIX 2026 shall determine an assessment covering the reassignment of space, prior services performed, and other damages related to cancellation, according to the following schedule:

100% cancellation fee upon cancellation

AIX 2026 must receive written notification of the cancellation by registered or certified mail. In the event of either a full or partial cancellation of space by an exhibitor, AIX 2026 reserves the right to reassign canceled booth space, regardless of the cancellation assessment. Subsequent reassignment of canceled space does not relieve the canceling exhibitor of the obligation to pay the cancellation assessment. Appropriate payment must be received within 15 days of cancellation.

8. Limitation of Liability

Exhibitor agrees to make no claim for any reason whatsoever against AIX 2026, its employees, agents, or representatives for loss, theft, damage, or destruction of goods; nor for any injury, including death, to himself, employees, agents or representatives; nor for any damage of any nature, including damage to his business for failure to provide exhibit space; nor for failure to hold the Exposition as scheduled; nor for any action or omission of AIX 2026. The exhibitor is solely responsible for his own exhibition material and products and should insure exhibit and products from loss or damage from any cause whatsoever. It is understood all property of an exhibitor is in his care, custody, and control in transit to, or from, or within the confines of the exhibit hall. AIX 2026 shall bear no responsibility for the safety of the exhibitor, its personnel, employees, agents or representatives or personal property.

9. Exhibitor Insurance

The exhibitor shall, at its sole cost and expense, procure and maintain through the term of this contract, comprehensive general liability insurance against claims for bodily injury or death and property damage occurring in or upon or resulting from the premises leased. Such insurance shall include contractual liability and product liability coverage, with combined single limits of liability of not less than minimum $1,000,000 per occurrence/$2,000,000 aggregate coverage. Such insurance shall name AIX 2026, SPARGO, Inc., Tucson Convention Center and the General Services Contractor as an additional insured. During the term hereof, the exhibitor shall maintain Workers' Compensation and Occupational Disease insurance in full compliance with all federal and state laws, covering all of exhibitor's employees engaged in the performance of any work for exhibitor. All property of the exhibitor is understood to remain under its custody and control in transit to and from the confines of the hall. Proof of such insurance, including a Certificate of Insurance, shall be provided to SPARGO, Inc. or its agent or representative as soon as practical but in no event more than three (3) calendar days after request, time being of the essence. Failure to remit such proof shall be a material breach of this agreement.

10. Union Labor

Exhibitor shall employ only union labor, as made available by official contractors in the setting up and dismantling of the exhibits and in the operations when required by union agreements. Exhibitors planning to build special displays should employ union display companies in their fabrication, carpentry and electrical work.

11. Installing, Exhibiting, Dismantling

Hours and dates for installing, exhibiting, and dismantling shall be those specified by AIX 2026. Exhibitor shall be liable for all storage and handling charges resulting from failure to remove exhibit material from the Exposition before the specified conclusion of the dismantling period set by AIX 2026.

12. Damage to Property

Exhibitor is liable for any damage caused by exhibitor, exhibitor's agents, employees or representatives to building floors, walls, or columns, or to standard booth equipment, or to other exhibitor's property. Exhibitor may not apply paint, lacquer, adhesive or other coatings to building columns, floors or walls, or to standard booth equipment.

13. Floor Loading
Under no circumstances may the weight of any equipment or exhibit material exceed the specified floor load limit of the exhibit hall. Exhibitor accepts full and sole responsibility for injury or damage to property or persons resulting from failure, knowingly or otherwise, to distribute the exhibit material and products in conformity with the maximum floor load specifications.

14. Alcoholic Beverages
The dispensing, distribution or use of alcoholic beverages in the Exposition Hall is prohibited without the express prior approval of AIX 2026.

15. Flammable Materials
No flammable fluids or materials of any nature, including decorative materials, use of which is prohibited by national, state, or city fire regulations may be used in any booth.

16. Lotteries or Contests
The operation of games of chance or lottery devices, or the actual or simulated pursuit of any recreational past time is permitted only on written approval from AIX 2026.

17. Noise and Odors
Noisy or obstructive work will not be permitted during open hours of the Exposition, nor will noisily operating displays, nor exhibits producing objectionable odors. AIX 2026 shall have sole discretion in determining what is noisy, obstructive or objectionable.

18. Music
Any exhibitor using music must ensure that licensing fees have been paid to the appropriate agency, i.e., ASCAP or BMI. AIX 2026 is not responsible for any licensing fees for music played in exhibitor's booth.

19. Obstruction of Aisles or Booths
Any demonstration or activity that results in excessive obstruction of aisles or prevents ready access to nearby exhibitor's booth shall be suspended for any periods specified by AIX 2026.

20. Attendance
Admission policies shall remain, at all times, the prerogative of AIX 2026 and may be revised or amended to suit unforeseen conditions.

21. Booth Personnel
Exhibitor representatives are restricted to personnel engaged in the display, demonstration, application or sale of the company's product or services. Booth personnel shall wear "exhibitor" badge identification furnished by AIX 2026 at all times while they are in the exhibit area. All other employees and representatives of the exhibiting companies must register as Show Attendees. AIX 2026 reserves the right to restrict or limit the number of booth representatives. All exhibits must have personnel present during show hours. Exhibitors are strictly prohibited from sharing badges with another employee, exhibitor, or attendee. Exhibitors caught sharing badges will have their badge confiscated and be removed from the event.

22. Height and Non-Blocking Regulations
All exhibit display construction design must conform to the regulations set forth in the "Display Rules and Regulations," a copy of which is supplied to each exhibitor by AIX 2026. "Display Rules and Regulations" provides details as to what is allowed for exhibitor's booth so as to enable use of the space without detriment to neighboring exhibitors or the Exposition.

23. Electrical Safety
All wiring on booths or display fixtures must meet underwriters' rules and standard fire department inspection. This applies to booth construction only and not to pre-wired radio and electronic equipment.

24. Use of Space
Displays and demonstrations are limited to the confines of an exhibitor's own booth, as is the distribution of literature or other items.

25. Display
AIX 2026 shall have full authority for approval or arrangement and appearance of items displayed. AIX 2026 may, at its discretion, require replacement, rearrangement, or redecoration of any item or any booth, and no liability shall attach to AIX 2026 for the costs that may evolve upon exhibitor thereby. Exhibitors with special backgrounds or side dividers must make certain that such material is furnished in such a manner as to not be unsightly to exhibitors in adjoining booths. If such surfaces remain unfinished at twelve noon of the day before the scheduled opening of the show, AIX 2026 shall authorize the official decorator to finish and the exhibitor must pay all charges involved thereby.

26. Exhibitor Representative's Responsibility
Neither the conference/exhibition sponsor, nor its show management company or other agents or representatives, or their shareholders, officers, directors, employees or contractors shall be responsible for any injury, loss, or damage that may occur to exhibitor or to exhibitor's agents, employees, affiliated personnel, officers, directors, shareholders, contractors or representatives or any of their property, businesses, or other activities from any cause whatsoever, prior to, during or subsequent to the conference or exposition event. By signing this Agreement, exhibitor expressly and voluntarily and knowingly assumes all such risk and expressly agrees, and hereby does, indemnify, defend and hold harmless the conference/exhibition sponsor, its show management company and other agents and representatives, and their shareholders, officers, directors, employees and contractors, from and against all claims and liabilities arising out of, or in any way related to, the acts or negligence of exhibitor, exhibitor's agents, employees or representatives.

27. Waiver of Rights
Any rights of AIX 2026 under this contract shall not be deemed waived in any manner except as specifically waived in writing and signed by an authorized officer of AIX 2026.

28. Relocation and Floor Plan Revisions
AIX 2026 retains the exclusive right to revise the exhibition hall floor plan and/or move assigned exhibitors as necessary.

29. Amendment and Addition Rules
Any matters not specifically covered by the preceding rules shall be subject solely to the decision of AIX 2026. AIX 2026 may, at any time, amend or add further rules to these rules, and all amendments made shall be binding on exhibitor equally with the foregoing rules and regulations.

30. Agreement to Rules
Exhibitor, for himself or itself, his or its personnel, employees, agents or representatives, agrees to abide by the foregoing rules and those provided and contained in the Exhibitors Manual, and by any amendments and additional rules that may be put into effect by AIX 2026.

31. Vendor Payment Portal Terms
Due to the volume of participating exhibitors and sponsors, AIX 2026 is unable to accommodate requests for onboarding into third-party vendor payment portals. Requests to onboard AIX 2026 International into your payment system will not be accepted, regardless of submission timing or inclusion with a signed contract. All exhibitors/sponsors are solely responsible for making payments as outlined in the agreement, and deposit and final payments must be received by the due dates specified therein. No exceptions will be made to these terms, and requests for onboarding do not alter or supersede the terms of this agreement.